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# **PROFESSIONAL SUMMARY**

Accomplished executive and entrepreneur in the sustainable real estate development and renewable energy industries specializing in delivering innovative solutions that optimize portfolio investments while leaving positive impacts on the environment and bottom line. A trusted advisor for developers, owners, architects, contractors, and investment firms that welcomes and tackles challenges with precision and resourcefulness.

#### **SKILLS**

- Comprehensive Construction Management
- Real Estate Development
- Pre-construction Services, Value Engineering
- Budgeting, Estimating, Financial Projections
- Asset Management, Owner Representation
- Litigation Protection, Expert Witness

- Capital Stack Placement, Proformas
- Due Diligence Review, Property Valuation
- Contract Review and Negotiations
- Solar and Renewable Energy Project Development
- Sustainable Development Solutions, ESG Strategy
- Workflow Optimization, Strategic Planning

### **KEY QUALIFICATIONS**

- 35+ years in real estate development and construction industry, 20+ years as business owner
- Licensed General Contractor since 2001, General Contractors License in five US States
- Founded and sold a national solar and renewable energy company (2003-2016, Erus Energy)
- Experience in an extremely wide variety of areas of real estate development and construction; industrial, residential, commercial, retail, medical, hospitality, etc.
- U.S. Army Corp of Engineers veteran, combat engineer officer, honorable discharge
- College Education: Bradley University; Bachelor of Science in Construction Management and Business
- Recent Philanthropic:
  - LifeLite Building Project sustainable building solutions to grow food locally anywhere
  - o Build Us Hope providing housing for homeless military veterans and disabled

#### **EXPERIENCE**

# **Founder, Managing Partner**

2015 - present

BAM Superior Solutions - Scottsdale, AZ

- Founded BAM as a renewable energy and sustainable development consulting firm providing services for commercial property owners, developers, contractors, and investors in the US
- Specialize in development and integration of solar photovoltaic, solar thermal, smart energy management, battery energy storage, electric vehicle charging, water and energy conservation projects
- Successfully taken over and completed numerous projects for other contractors
- Served as a paid industry expert witness for numerous construction mitigation and arbitration cases
- Hired as a consultant by numerous other contractors, owners, developers, and private equity firms

Managing Director 2019 - 2023

PACE Equity - Los Angeles, CA

 Worked with real estate developers and owners nationally providing funding solutions for new commercial construction projects, large renewable energy projects, and major infrastructure upgrades ranging from \$5MM to over \$100MM

- Extensive experience underwriting commercial real estate development projects reviewing and developing proformas, sources and uses of funds, capital stack completion, etc
- Used a unique and innovative tool that allows utilizing the long term utility savings generated by the environmental improvements and the system for property tax assessments for reimbursement

**Founder, CEO** 2003 - 2016

Erus Energy - Phoenix, AZ

- Founded and grew fully integrated renewable energy company offering financing, installation, ongoing maintenance and service to commercial and residential customers in multiple markets across the US
- Started as a licensed General Contractor in Arizona only and eventually licensing and growing the company to New Mexico, Utah, Texas, and Nevada
- Grew company from \$0 to over \$30MM annual revenue with thousands of successfully completed projects all while maintaining an A+ rating

Vice President 1995 - 2003

Wespac Construction - Phoenix, AZ

- Hired as a Project Manager and quickly promoted to Senior Project Manager and then Vice President
- Received Industry Awards for: best projects, environmental excellence, and project management
- Licensed, lead, and grew two of the three new divisions to \$30MM annual revenue in three years
- Experience in an extremely wide variety of areas of real estate development and construction; industrial, residential, commercial, medical, hospitality, office, multi-family, site utility, specialty
- Asked by the company owner to lead the development and construction of the new corporate headquarters building

### **Captain, Combat Engineer, Airborne**

1990 - 1995

U.S. Army Corp of Engineers, Active Duty - Honolulu, HI

- Promoted early to Captain by order of Department of the Army for senior position held at US Army Pacific Command
- Highly decorated with an Honorable Discharge
- Worked with foreign diplomats and military officials of hosting nations to initiate, organize, schedule, and monitor U.S. Army Engineer deployments to remote locations for humanitarian service missions
- Lead successful engineering missions deploying to remote locations like; Cambodia, Bangladesh, Wake Island, Laos, Marshall Islands, Micronesia, Thailand, Johnston Island, and more